## MERRILL ROAD HOUSING CORPORATION

AGENDA OF THE BOARD OF DIRECTORS MEETING
September 20, 2023

Merrill Road Board of Directors Meeting will take place immediately following the Housing Authority of the County of Santa Cruz Board of Commissioners Meeting HOUSING AUTHORITY OFFICES

2160 41st Avenue, Capitola, CA 95010

#### 1. Roll Call

## **MERRILL ROAD BOARD OF DIRECTORS:**

Chairperson Andy Schiffrin
4 year term expires, March 17, 2027
Vice Chairperson Carol Berg
4 year term expires, May 21, 2025
Director Ligaya Eligio
2 year term expires, October 18, 2024
Director Providence Martinez Alaniz
4 year term expires, February 10, 2027
4 year term expires, February 10, 2027
4 year term expires, September 29, 2023

Director Silvia Morales Expires September 1, 2027

Director Richard Schmale 2 year term expires, May 12, 2025

- 2. Consideration of Late Additions and Changes to the Agenda
- 3. Consent Agenda
  - A. Minutes of the August 16, 2023 Meeting

Motion to Approve as submitted

B. FY 2023-24 Budget for Merrill Road Apartments

Approve Operating Budget and Schedule of Rental Income for Merrill Road Apartments for FY 2023-24

## C. <u>Election of Officers</u>

Motion to Approve: The Board of Directors of Merrill Road Housing Corporation elect the same Chairperson and Vice-Chairperson that was elected at the September 20, 2023 Regular Housing Authority of the County of Santa Cruz Board of Commissioners meeting.

- 4. Oral Communications (All oral communications must be directed to an item <u>not</u> listed on this agenda and must be within the jurisdiction of the Board. Presentations must not exceed three minutes in length. The Board will not take action or respond immediately to any Oral Communication presented, but may choose to follow up at a later time or schedule item for a subsequent agenda. The Board may limit the total amount of time allowed for oral communication). Anyone addressing the Board of Directors is asked to complete a card and leave it with the Board secretary so that their names may be accurately recorded in the Minutes.
- 5. Unfinished Business
- 6. New Business
- 7. Adjournment

\*Merrill Road complies with the Americans with Disabilities Act. If you are a person with disabilities and you require special assistance in order to participate, please contact the Board secretary at 831-454-9455, ext. 201 at least 72 hours in advance of the meeting in order to make arrangements. Persons with disabilities may request a copy of the agenda in an alternative format. Spanish language translation is available on an as needed basis. Please make arrangements 72 hours in advance by contacting the Housing Authority at 831-454-9455, ext. 280.

MERRILL ROAD HOUSING CORPORATION MINUTES OF THE MEETING HELD AUGUST 16, 2023 AT THE HOUSING AUTHORITY OF THE COUNTY OF SANTA CRUZ, 2160 41<sup>ST</sup> AVENUE, CAPITOLA, CA 95010

# AGENDA ITEM NO. 1 Roll Call

Chairperson Schiffrin called the meeting to order at 11:55 a.m. Members present Chairperson Schiffrin, Vice Chairperson Berg, Directors Eligio, Martinez Alaniz, Morales and Schmale

# **Members Absent**

Director Melendrez (excused)

## **Staff Present**

Jennifer Panetta, Tom Graham, Aaron Pomeroy, Courtney Byrd and Kate Calderon of the Housing Authority

**AGENDA ITEM NO.** Consideration of Late Additions or Changes to the Agenda

None.

# AGENDA ITEM NO. 3 Consent Agenda

Chairperson Schiffrin asked for a motion to approve the Consent Agenda.

Director Schmale moved for the approval of the Consent Agenda; Director Martinez Alaniz seconded the motion and it as passed by the following vote:

AYES: Directors Berg, Eligio, Martinez Alaniz, Morales, Schiffrin and Schmale

NOES: None

ABSENT: Director Melendrez

ABSTAIN: None

Agenda Item 3A. Approved the Minutes of the Meeting held February 22, 2023

Agenda Item 3B. The Housing Authority of the County of Santa Cruz Board of Commissioners postponed the approval of their Chairperson and Vice-Chairperson until the September 20, 2023 Board of Commissioner Meeting. This Agenda Item will appear on the Agenda of the Merrill Road Directors meeting on September 20, 2023.

## AGENDA ITEM NO. 4 Oral Communications

No emails with comments were submitted and no public members joined the meeting.

AGENDA ITEM NO. 5 Unfinished Business

None.

AGENDA ITEM NO. 6 New Business

None.

MERRILL ROAD HOUSING CORPORATION MINUTES OF THE MEETING HELD AUGUST 16, 2023 AT THE HOUSING AUTHORITY OF THE COUNTY OF SANTA CRUZ, 2160 41<sup>ST</sup> AVENUE, CAPITOLA, CA 95010

| AGENDA ITEM NO. 7  | Adjournment  |
|--|--|
| The Board of Directors meeting was                                       | adjourned at 11: 26 a.m.                                     |
| I hereby certify that these minutes<br>Twentieth Day of September, 2023. | were approved by the Merrill Road Board of Directors, on the |
| ATTEST:  | Chairperson  |
| Secretary  |  |

### AGENDA ITEM SUMMARY

MEETING DATE: September 20, 2023 ITEM NUMBER: 3B

**FROM:** Executive Director

**SUBJECT:** FY 2023-24 Budget for Merrill Road Apartments

**RECOMMENDATION:** Approve Operating Budget and Schedule of Rental Income for

Merrill Road Apartments for FY 2023-24

#### **BACKGROUND SUMMARY:**

The fiscal year 2023-2024 operating budget and schedule of rental income for Merrill Road Apartments was approved by the State of California Department of Housing and Community Development (HCD) as part of the Regulatory Agreement. Prior to this year, Merrill Road had flat rents based on bedroom size and income classification of the household (Very Low Income or Lower Income). The development converted to Project Based Vouchers on July 1, 2023, which resulted in a shift to income-based rents whereby the tenant portion of the rent is equal to 30% of the household's income. The Project Based Voucher subsidy covers the remainder of the rent up to the contract rent level which is near market rate rent.

Due to the conversion to Project Based Vouchers, budgeted net rental income has increased dramatically over the prior year from \$193,148 in FY22-23 to \$615,515 in FY23-24. This substantial increase in rental income will provide Merrill Road with the financial means to begin addressing its outstanding debt, which currently stands at over \$2 million, including accrued interest. Until now, loan payments had been largely deferred due to Merrill Road's insufficient cash flow. Based on budgeted cash flow, these outstanding loans dating back to the project's construction will be paid off in less than 10 years.

The total FY 2023-2024 budget is summarized as follows:

Total Revenues\$615,515Operating Expenses\$192,274Net Operating Income\$423,741

**RECOMMENDATION:** Approve Operating Budget and Schedule of Rental Income for Merrill Road Apartments for FY 2023-24.

|  | AMC Form 170 - CHECKLIST AND CER   | RTIFICATION  | rev. 9/16/2022  |
|--|--|--|---|
| Reporting Period:  | 7/1/2023 to 6/30/2024  | Number of Assisted Units:  | 15  |
| Project Name:  | Merrill Road Apartments  | Total Number of Units:   | 15  |
| Project Location-County:   | Santa Cruz   | Assisted Units/Total Units Prorata:  | 100.00%   |
| . HCD Contract #:  | 91-RHCP-087  | Other Prorata % Used:  |   |
| . HCD Contract #:  |  | HCD Approved Other Prorate   | a % based o   |
| . HCD Contract #:  |  |  |   |
| repared by:  | John Fleisher  |  |   |
| ate Prepared:  | 3/10/23 Phone #: 831-454-59  | <mark>942</mark>   |   |
| Date Revised:  |  |  |   |
| PERATING BUDGE   | T - CHECKLIST OF REQUIRED ITEMS:   |  |   |
| ☑ 2. AMC Form 170 - Cl   | hecklist and Certification - yellow-shaded fields to   | o be completed by Sponsor  |   |
| ☑ 3. AMC Form 171 - Pr   | oposed Cost of Operations - yellow-shaded field  | ds to be completed by Sponsor  |   |
|  | oposed Cash Flow Analysis - yellow-shaded field  |  |   |
| Certification is indicated by cl   | to provide the information contained in tabs 2 through hecking the appropriate box and completing the rema   |  | eage.   |
| Borrower   |  |  | - 1 1-  |
| Sponsor  | Jennifer Panetta   | Executive Director   | 6/30/20   |
|  | Name   | Title  | Date  |
| Analysis.  |  |  |   |
|  | Colin Chapman  | Rep II   | 7/10/2023   |
|  | Name   | Title  | Date  |
|  |  |  | . ,   |
| 8. AMC Form 180 - Ac 9. AMC Form 181 - Ac ANNUAL REPORT CERTIFIC certify that: 1) I am authorize SRI), and 2) it is accurate to emainder of this certification certify that: 1) I am authorize Certification is indicated by clean   | ctual Cost of Operations - yellow-shaded fields to ctual Cash Flow Analysis - yellow-shaded fields a CATION:  ed to provide the information contained in Items 1. throthe best of my knowledge. Certification is indicated by  | be completed by Sponsor  to be completed by Sponsor  rough 4. above, as well as the Schedule of Roy checking the appropriate checkbox and coough 9, and 2) it is accurate to the best of my  | Rental Income ompleting the                             |
| 8. AMC Form 180 - Ac 9. AMC Form 181 - Ac ANNUAL REPORT CERTIFIC certify that: 1) I am authorize semainder of this certification certify that: 1) I am authorize to emainder of this certification   | ctual Cost of Operations - yellow-shaded fields to ctual Cash Flow Analysis - yellow-shaded fields a CATION:  ed to provide the information contained in Items 1. through the best of my knowledge. Certification is indicated by block.  ed to provide the information contained in Tabs 8 through  | be completed by Sponsor  to be completed by Sponsor  rough 4. above, as well as the Schedule of Roy checking the appropriate checkbox and coough 9, and 2) it is accurate to the best of my  | Rental Income ompleting the                             |
| 8. AMC Form 180 - Ac 9. AMC Form 181 - Ac ANNUAL REPORT CERTIFIC certify that: 1) I am authorize SRI), and 2) it is accurate to emainder of this certification certify that: 1) I am authorize Certification is indicated by cl  | ctual Cost of Operations - yellow-shaded fields to ctual Cash Flow Analysis - yellow-shaded fields a CATION:  ed to provide the information contained in Items 1. through the best of my knowledge. Certification is indicated by block.  ed to provide the information contained in Tabs 8 through  | be completed by Sponsor  to be completed by Sponsor  rough 4. above, as well as the Schedule of Roy checking the appropriate checkbox and coough 9, and 2) it is accurate to the best of my  | Rental Income ompleting the                             |
| 8. AMC Form 180 - Acc 9. AMC Form 181 - Acc ANNUAL REPORT CERTIFIC certify that: 1) I am authorize SRI), and 2) it is accurate to emainder of this certification certify that: 1) I am authorize Certification is indicated by clock Management Agent Observed                                   | ctual Cost of Operations - yellow-shaded fields to ctual Cash Flow Analysis - yellow-shaded fields a CATION:  ed to provide the information contained in Items 1. through the best of my knowledge. Certification is indicated by block.  ed to provide the information contained in Tabs 8 through  | be completed by Sponsor  to be completed by Sponsor  rough 4. above, as well as the Schedule of Roy checking the appropriate checkbox and coough 9, and 2) it is accurate to the best of my  | Rental Income ompleting the                             |
| 8. AMC Form 180 - Acc 9. AMC Form 181 - Acc ANNUAL REPORT CERTIFIC certify that: 1) I am authorize SRI), and 2) it is accurate to emainder of this certification certify that: 1) I am authorize certification is indicated by clock Management Agent    Management Agent    Borrower    Sponsor | ctual Cost of Operations - yellow-shaded fields to ctual Cash Flow Analysis - yellow-shaded fields:  CATION:  ed to provide the information contained in Items 1. through the best of my knowledge. Certification is indicated by block.  ed to provide the information contained in Tabs 8 through the hecking the appropriate checkbox and completing the hecking the appropriate checkbox and completing the lack@hcd.ca.gov and copy your Asset Management R | be completed by Sponsor  to be completed by Sponsor  rough 4. above, as well as the Schedule of Roy checking the appropriate checkbox and cough 9, and 2) it is accurate to the best of my experience of this certification block.  Title  this Operating Budget workbook in Excel for | Rental Income ompleting the vice knowledge.  Date  Date |

Title

Name

Date

| 5. /            | AMC Form 173 - HCD APPROVED CO | OST OF OF | PERATIONS   | - Approved Ope | rating Budget   | rev. 9/16/2022 |  |
|-----------------|--------------------------------|-----------|-------------|----------------|-----------------|----------------|--|
|                 | Reporting Period:              | 7/1/2023  | to          | 6/30/2024      | Date Prepared:  | 3/10/23        |  |
|                 |                                |           |             |                | Date Revised:   |                |  |
| Project Name:   | Merrill Road Apartments        | 1. HCI    | Contract #: | 91-RHCP-087    | Assisted Units: | 15             |  |
| Project County: | Santa Cruz                     | 2. HCI    | Contract #: |                | Total Units:    | 15             |  |
| Approved By:    | Colin Chapman                  | 3. HCI    | Contract #: |                | Phone #:        | 831-454-5942   |  |

| Account Name  |          | HCD use only                            |       | Total Propos  | sed Budget | Total HCD Approved Budget |           |  |
|---|----------|---|-------|---------------|------------|---------------------------|-----------|--|
| Administrative Expenses:   Courselfance   Course   | #        |   |       | (A)           | (B)        | (C)                       | (D)       | HCD Rep notes (HCD use only)             |
| Administrative Expenses   \$20  | Ľ        |   |       | Annual Budget |            | _                         |           | nob rep notes (nob use only)             |
| 1 Conventions and Marketings  |          |   | Code  | 74maar Baagot | Per Month  | ✓                         | Per Month |  |
| 2 Managemen Consultants         8704         0         0.00         0         0.00           4 Other Renting Expenses         6750         0         0.00         0         0.00           5 Office Stationes         6310         0         0.00         0         0.00           6 Office Expenses         6311         217         1.11         277         1.21           7 Office or Monder Apartment Rent         6312         0         0         0         0           8 Management Fise (do not include CP Management Fos)         6320         14.580         8.100         14.580         81.00           10 Administrative Expenses         6330         3.3011         183.39         3.3011         183.39           10 Administrative Expenses         6350         7.500         4.167         7.500         4.187           12 Audit Expenses         6350         7.500         4.167         7.500         4.187           13 Bootkeeping Fees' Accounting Services         6351         3.700         20.05         3.700         20.56           14 But Cytic         5.00         0         0         0         0         0         0         0           15 Total Administrative Expenses         6350         3.700<  | ١.       | •                                       |       |               |            |                           |           |  |
| 3 Adversings and Marketeing   | 1        |   |       | 0             |            | _                         |           |  |
| Differ Renting Expanses   |          | 1                                       |       | 0             |            | · ·                       |           |  |
| Solition Expenses   | 3        |   |       | 0             |            |                           |           |  |
| B   Office Depender   Commission   Commiss  | 4        |   |       | Ĭ             |            |                           |           |  |
| 7 Office of Model Apartment Rent 6 6312   |          |   |       | ĭ             |            | ŭ                         |           |  |
| 8 Namagement Fou (do not include GP Management Foe)         6320         14,580         8.10.0         14,580         8.10.0           3 Manager of Superinendend Stations         6331         30         30,01         183,39         30,01         183,39         30,01         183,39         30,01         183,39         30,01         183,39         30,01         183,39         30,01         183,39         30,01         183,39         30,01         183,39         30,01         183,39         30,01         183,39         30,01         183,39         41,67         7,590         41,67 <td>6</td> <td>· ·</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>  | 6        | · ·                                     |       |               |            |                           |           |  |
| 9 Manager or Superintendent Salaries         6330         33,011         183,39         33,011         183,39         0.00         0.00           11 Legal Expense - Project         6340         0         0.00         0         0.00         0         0.00           12 Bookkasping Fees' Accounting Services         6351         3,700         20,56         3,700         20,56         4         6         0         0.00         0         0.00            | /        | ·                                       |       | j             |            | ľ                         |           |  |
| 10   Administrative Rent Fire Unit   6331   0   0.00   0   0.00   0   0.00   0  | Ш        | ,                                       |       | •             |            |                           |           |  |
| 1   | Ш        |   |       | ·             |            | ·                         |           |  |
| 12   Aust Expenses  | Ш        |   |       | 0             |            | 0                         |           |  |
| 13 Bookkeeping Feest Accounting Services   6351   3,700   20.56   | Ш        |   |       | 0             |            | 0                         |           |  |
| Lab Debts   Size Administrative Expenses   Size    | Ш        | · ·                                     |       |               |            | •                         |           |  |
| 15 Misc. Administrative Expenses   6390   443   0,79   143   0,79   145   328.62  | Ш        |   |       |               |            | · ·                       |           |  |
| 15   Total Administrative Expenses   6263T   59,151   328.62   59,151   328.62  |          |   |       | Ĭ             |            | _                         |           |  |
| Utilities Expenses:   |          | ·                                       |       |               |            |                           |           |  |
| Total Clinicity   | 16       | ·                                       | 6263T | 59,151        | 328.62     | 59,151                    | 328.62    |  |
| 18   Water  |          | · ·                                     | 0.450 | 4.040         | 5.04       | 4.040                     | 5.04      |  |
| 19 Gas  |          |   |       | •             |            | •                         |           |  |
| 20   Sewer  | Ш        |   |       | ·             |            | ·                         |           |  |
| 21   Total Utilities Expenses   6400T   24,195   134.42   24,195   134.42   | Ш        |   |       | J J           |            | · ·                       |           |  |
| Operating and Maintenance Expenses:   |          |   |       | •             |            |                           |           |  |
| 22   Payroll  |          | ·                                       | 64001 | 24,195        | 134.42     | 24,195                    | 134.42    |  |
| 23   Supplies   6515   6,779   37,66   6,779   37,66   24   Contracts   6520   32,729   181,83   36,229   201,27   Inc.'s \$3,500 Contracts-Building Repairs   150 Contracts   150 Contracts  | 22       |   | 6510  | 11 100        | 62.12      | 11 102                    | 62.12     |  |
| 24   Contracts   6520   32,729   181,83   36,229   201,27   Inc.'s \$3,500 Contract-Building Repairs   157,73   25   Operating and Maintenance Rent Free Unit   6521   0 0.00   0 0.00   0 0.00   To the IUD 6590   To the IUD 6590 | Ш        | · ·                                     |       | ,             |            |                           |           |  |
| 25   Operating and Maintenance Rent Free Unit   6521   0   0.00   0   0.00   from HUD 6590  | ш        |   |       | · ·           |            |                           |           | Ing to \$2,500 Contract Building Dancirs |
| 26 Garbage and Trash Removal 6525 28,391 157.73 28,391 157.73 2 7 Security Payroll/Contracts 6530 773 4.29 773 773 773 773 773 773 773 773 773 77   | Ш        |   |       | _             |            | _                         |           |  |
| 27   Security Payroll/Contracts   6530   773   4.29   773   4.29  | Ш        |   |       | Ĭ             |            | _                         |           |  |
| 28 Security Rent Free Unit         6531         0         0.00         0         0.00           29 Heating/Cooling Repairs and Maintenance         6546         0         0.00         0         0.00           30 Snow Removal         6548         0         0.00         0         0.00           31 Vehicle and Maintenance Equip. Operation and Repairs         6570         0         0.00         0         0.00           32 Lease Expense         6580         0         0.00         0         0.00           33 Misc. Operating & Maintenance Expenses         6590         3,800         21.11         300         1.67           34 Total Operating and Maintenance Expenses         6590T         83,655         464.75         83,655         464.75           34 Total Operating and Maintenance Expenses         6500T         83,655         464.75         83,655         464.75           34 Total Operating and Insurance:         6701         0         0.00         0         0.00           35 Real Estate Taxes         6710         0         0.00         0         0.00           37 Property & Liability Insurance (Hazard)         6720         11,434         63.52         11,434         63.52           8 Fidelity Bond Insurance         6721   | Ш        | 1                                       |       |               |            |                           |           |  |
| Heating/Cooling Repairs and Maintenance   | Ш        |   |       | 773           |            | _                         |           |  |
| 30   Snow Removal   6548   0   0.00   0   0.00   0   0.00   0   |          |   |       | 0             |            | _                         |           |  |
| Vehicle and Maintenance Equip. Operation and Repairs   6570   0   0.00   0   0.00   0   0.00   0  | Ш        |   |       | 0             |            |                           |           |  |
| Second Expense   6580   0   0.00   0   0.00   0   0.00   0  | 11       |   |       | Ĭ             |            |                           |           |  |
| 33   Misc. Operating & Maintenance Expenses   6590   3,800   21.11   300   1.67     34   Total Operating and Maintenance Expenses   6590T   83,655   464.75   83,655   464.75     35   Real Estate Taxes   6710   0   0.00   0   0.00     36   Payroll Taxes (Project's Share)   6711   0   0.00   0   0.00     37   Property & Liability Insurance (Hazard)   6720   11,434   63.52   11,434   63.52     38   Fidelity Bond Insurance   6721   0   0.00   0   0.00     39   Worker's Compensation   6722   1,940   10.78   1,940   10.78     40   Health Insurance and Other Employee Benefits   6723   10,699   59.44   10,699   59.44     41   Miscellaneous Taxes, Licenses, Permits and Insurance   6790   1,200   6.67   1,200   6.67     42   Total Taxes and Insurance   6700T   25,273   140.41   25,273   140.41     Supportive Services Costs:   6990   0   0.00   0   0.00     45   On-site Other Supportive Services Administrative Overhead   0.0%   0   0.00   0   0.00     47   Other Supportive Services Costs   6990   0   0.00   0   0.00     47   Other Supportive Services Costs   6990   0   0.00   0   0.00     46   On-site Services Costs   6990   0   0.00   0   0.00     47   Other Supportive Services Costs   6990   0   0.00   0   0.00     47   Other Supportive Services Costs   6990   0   0.00   0   0.00     48   On-site Services Costs   6990   0   0.00   0   0.00     49   Other Supportive Services Costs   6990   0   0.00   0   0.00     49   Other Supportive Services Costs   6990   0   0.00   0   0.00     40   Other Supportive Services Costs   6990   0   0.00   0   0.00     40   Other Supportive Services Costs   6990   0   0.00   0   0.00     40   Other Supportive Services Costs   6990   0   0.00   0   0.00     41   Other Supportive Services Costs   6990   0   0.00   0   0.00     42   Other Supportive Services Costs   6990   0   0.00   0   0.00     43   Other Supportive Services Costs   6990   0   0.00   0   0.00     44   Other Supportive Services Costs   6990   0   0.00   0   0.00     45   Other Supportive Services Costs   6990   0   0.00     |          | i i i i i i i i i i i i i i i i i i i   |       | 0             |            | 0                         |           |  |
| Total Operating and Maintenance Expenses   6500T   83,655   464.75   83,655   464.75  |          | · ·                                     |       | 3 900         |            | 300                       |           |  |
| Taxes and Insurance:  |          |   |       | •             |            |                           |           |  |
| State Taxes   6710   0   0.00   0   0.00    | 34       |   | 03001 | 03,033        | 404.73     | 03,035                    | 404.75    |  |
| 36 Payroll Taxes (Project's Share)     6711     0     0.00     0     0.00       37 Property & Liability Insurance (Hazard)     6720     11,434     63.52     11,434     63.52       38 Fidelity Bond Insurance     6721     0     0.00     0     0.00       39 Worker's Compensation     6722     1,940     10.78     1,940     10.78       40 Health Insurance and Other Employee Benefits     6723     10,699     59.44     10,699     59.44       41 Miscellaneous Taxes, Licenses, Permits and Insurance     6790     1,200     6.67     1,200     6.67       42 Total Taxes and Insurance     6700T     25,273     140.41     25,273     140.41       Supportive Services Costs:     6990       43 Staff Supervisors Salaries     0.0%     0     0.00     0     0.00       45 On-site Other Supportive Services Staff Salaries     0     0.00     0     0.00       46 Supportive Services Administrative Overhead     0.0%     0     0.00     0     0.00       47 Other Supportive Services Costs     6990     0     0.00     0     0.00   | 35       |   | 6710  | 0             | 0.00       | 0                         | 0.00      |  |
| 37   Property & Liability Insurance (Hazard)   6720   11,434   63.52   11,434   63.52   38   Fidelity Bond Insurance   6721   0   0.00   0   0.00   0.00   39   Worker's Compensation   6722   1,940   10.78   1,940   10.78   40   Health Insurance and Other Employee Benefits   6723   10,699   59.44   10,699   59.44   41   Miscellaneous Taxes, Licenses, Permits and Insurance   6790   1,200   6.67   1,200   6.67   42   Total Taxes and Insurance   6790   1,200   6.67   25,273   140.41   25,273   140.41   |          |   |       | ٥             |            | 0                         |           |  |
| 38 Fidelity Bond Insurance   6721   0   0.00   0   0.00       39 Worker's Compensation   6722   1,940   10.78   1,940   10.78       40 Health Insurance and Other Employee Benefits   6723   10,699   59.44   10,699   59.44       41 Miscellaneous Taxes, Licenses, Permits and Insurance   6790   1,200   6.67   1,200   6.67       42 Total Taxes and Insurance   6700T   25,273   140.41   25,273   140.41     Supportive Services Costs:   6990       43 Staff Supervisors Salaries   0.0%   0   0.00   0   0.00   0     44 On-site Service Coordinator Salaries and Benefits   0   0.00   0   0.00   0     45 On-site Other Supportive Services Staff Salaries   0   0.00   0   0.00   0     46 Supportive Services Administrative Overhead   0.0%   0   0.00   0   0.00   0     47 Other Supportive Services Costs   6990   0   0.00   0   0.00   0     48 Other Supportive Services Costs   6990   0   0.00   0   0.00   0     49 Other Supportive Services Costs   6990   0   0.00   0   0.00   0     40 Other Supportive Services Costs   6990   0   0.00   0   0.00   0     40 Other Supportive Services Costs   6990   0   0.00   0   0.00   0     50 Other Supportive Services Costs   6990   0   0.00   0   0.00   0     50 Other Supportive Services Costs   6990   0   0.00   0   0.00   0     50 Other Supportive Services Costs   6990   0   0.00   0   0.00   0     50 Other Supportive Services Costs   6990   0   0.00   0   0.00   0     50 Other Supportive Services Costs   6990   0   0.00   0   0.00   0     50 Other Supportive Services Costs   6990   0   0.00   0   0.00   0     50 Other Supportive Services Costs   6990   0   0.00   0   0.00   0     50 Other Supportive Services Costs   6990   0   0.00   0   0.00   0     50 Other Supportive Services Costs   6990   0   0.00   0   0.00   0     50 Other Supportive Services Costs   6990   0   0.00   0   0.00   0     50 Other Supportive Services Costs   6990   0   0.00   0   0.00   0     50 Other Supportive Services Costs   6990   0   0.00   0   0.00   0     50 Other Supportive Services Costs   6990   0   0.00   0   0.  | Ш        |   |       | 11 434        |            | 11 434                    |           |  |
| 39 Worker's Compensation   6722   1,940   10.78   1,940   10.78   |          |   |       |               |            |                           |           |  |
| Health Insurance and Other Employee Benefits   6723   10,699   59.44   10,699   59.44   | Ш        | · ·                                     |       | Ĭ             |            | · ·                       |           |  |
| 41       Miscellaneous Taxes, Licenses, Permits and Insurance       6790       1,200       6.67       1,200       6.67         42       Total Taxes and Insurance       6700T       25,273       140.41       25,273       140.41         Supportive Services Costs:         43       Staff Supervisors Salaries       0       0.00       0       0.00         44       On-site Service Coordinator Salaries and Benefits       0       0.00       0       0.00         45       On-site Other Supportive Services Staff Salaries       0       0.00       0       0.00         46       Supportive Services Administrative Overhead       0.0%       0       0.00       0       0.00         47       Other Supportive Services Costs       6990       0       0.00       0       0.00   | Ш        | · ·                                     |       | •             |            | •                         |           |  |
| 42         Total Taxes and Insurance         6700T         25,273         140.41         25,273         140.41           Supportive Services Costs:         6990         0         0.00         0         0.00           43         Staff Supervisors Salaries         0         0.00         0         0.00           44         On-site Service Coordinator Salaries and Benefits         0         0.00         0         0.00           45         On-site Other Supportive Services Staff Salaries         0         0.00         0         0.00           46         Supportive Services Administrative Overhead         0.0%         0         0.00         0         0.00           47         Other Supportive Services Costs         6990         0         0.00         0         0.00   |          |   |       |               |            |                           |           |  |
| Supportive Services Costs:   6990   |          |   |       | •             |            |                           |           |  |
| 43 Staff Supervisors Salaries       0.0%       0       0.00       0       0.00         44 On-site Service Coordinator Salaries and Benefits       0       0.00       0       0.00         45 On-site Other Supportive Services Staff Salaries       0       0.00       0       0.00         46 Supportive Services Administrative Overhead       0.0%       0       0.00       0       0.00         47 Other Supportive Services Costs       6990       0       0.00       0       0.00   | ۳        |   |       |               |            |                           |           |  |
| 44 On-site Service Coordinator Salaries and Benefits       0       0.00       0       0.00         45 On-site Other Supportive Services Staff Salaries       0       0.00       0       0.00         46 Supportive Services Administrative Overhead       0.0%       0       0.00       0       0.00         47 Other Supportive Services Costs       6990       0       0.00       0       0.00  | 43       | 1 • •                                   |       | 0             | 0.00       | 0                         | 0.00      |  |
| 45 On-site Other Supportive Services Staff Salaries       0       0.00       0       0.00         46 Supportive Services Administrative Overhead       0.0%       0       0.00       0       0.00         47 Other Supportive Services Costs       6990       0       0.00       0       0.00   |          | · · · · · · · · · · · · · · · · · · ·   |       | 0             |            |                           |           |  |
| 46 Supportive Services Administrative Overhead       0.0%       0       0.00       0       0.00       0       0.00       0.  | 1        |   |       | 0             |            | · ·                       |           |  |
| 47 Other Supportive Services Costs 6990 0 0.00 0.00   | Ш        |   | 0.0%  | 0             |            |                           |           |  |
|   |          | 1                                       |       | 0             |            | _                         |           |  |
| <u></u>   |          | 1                                       |       | ا و           |            | 0                         |           |  |
| 49 <b>Total Cost of Operations</b> 6000T 192,274 1,068.19 192,274 1,068.19 18% > 2023 Budget; 13% > 2022 Audit  | <u> </u> | • |       | 192.274       |            | 192.274                   |           |  |

Phone #:

831-454-5942

Colin Chapman

Approved By:

|                        | 6. AMC Form 174 - HCD APPROVE | ED PRORATION OF CO | ST OF OF   | PERATIONS - | Approved ( | Operating Budget | rev. 9/16/2022 |
|------------------------|-------------------------------|--------------------|------------|-------------|------------|------------------|----------------|
|                        |                               | Reporting Period:  | 7/1/2023   | to          | 6/30/2024  | Date Prepared:   | 3/10/23        |
|                        |                               |                    |            |             |            | Date Revised:    |                |
| Project Name:          | Merrill Road Apartments       | 1. HCD 0           | ontract #: | 91-RHCP-087 |            | Assisted Units:  | 15             |
| <b>Project County:</b> | Santa Cruz                    | 2. HCD C           | ontract #: |             |            | Total Units:     | 15             |

3. HCD Contract #:

|          | HCD use only   |              |                    | Prorated Pro | posed Budget |            |                      | Prorated HCD        | Approved Bud | get        |
|----------|--|--------------|--------------------|--------------|--------------|------------|----------------------|---------------------|--------------|------------|
| #        | -  |              | (A)                | (B)          | (C)          | (D)        | (E)                  | (F)                 | (G)          | (H)        |
| Line     |  | Account      | Proration          | Assisted     | Non-Assisted |            | Proration Percentage | Assisted            | Non-Assisted |            |
|          | Account Name   | Codes        | Percentage         | Units        | Units        | Commercial | 7 or ocinage         | Units               | Units        | Commercial |
|          | Administrative Expenses:   |              |                    |              |              |            |                      |                     |              |            |
| Ш        | Conventions and Meetings   | 6203         | 100.00%            | 0            | 0            | 0          | 100.00%              | 0                   | 0            | 0          |
| Ш        | Management Consultants   | 6204         | 100.00%            | 0            | 0            | 0          | 100.00%              | 0                   | 0            | 0          |
| Ш        | Advertising and Marketing  | 6210         | 100.00%            | 0            | 0            | 0          | 100.00%              | 0                   | 0            | 0          |
| Ш        | Other Renting Expenses   | 6250         | 100.00%            | 0            | 0            | 0          | 100.00%              | 0                   | 0            | 0          |
|          | Office Salaries  | 6310         | 100.00%            | 0            | 0            | 0          | 100.00%              | 0                   | 0            | 0          |
|          | Office Expenses  | 6311         | 100.00%            | 217          | 0            | 0          | 100.00%              | 217                 | 0            | 0          |
|          | Office or Model Apartment Rent                                   | 6312         | 100.00%            | 0            | 0            | 0          | 100.00%              | 0                   | 0            | 0          |
|          | Management Fee (do not include GP Management Fee)                | 6320         | 100.00%            | 14,580       | 0            | 0          | 100.00%              | 14,580              | 0            | 0          |
|          | Manager or Superintendent Salaries Administrative Rent Free Unit | 6330         | 100.00%            | 33,011       | 0            | 0          | 100.00%              | 33,011              | 0            | 0          |
|          | Legal Expense - Project  | 6331<br>6340 | 100.00%<br>100.00% | 0            | 0            | 0          | 100.00%<br>100.00%   | 0                   | 0            | 0          |
|          | Audit Expense  | 6350         | 100.00%            | 7,500        | 0            | 0          | 100.00%              | 7,500               | 0            | 0          |
|          | Bookkeeping Fees/ Accounting Services                            | 6351         | 100.00%            | 3,700        | 0            | 0          | 100.00%              | 3,700               | 0            | 0          |
|          | Bad Debts  | 6370         | 100.00%            | 3,700        | 0            | 0          | 100.00%              | 3,700               |              | 0          |
| 1        | Misc. Administrative Expenses                                    | 6390         | 100.00%            | 143          | 0            | 0          | 100.00%              | 143                 |              | 0          |
| 16       | Total Administrative Expenses                                    | 6263T        | 100.0070           | 59,151       | 0            | 0          | 100.0070             | 59,151              | 0            | ő          |
| <u> </u> | Utilities:   | 3_33.        |                    | 20,701       |              |            |                      | 20,701              |              |            |
| 17       | Electricity  | 6450         | 100.00%            | 1,046        | 0            | 0          | 100.00%              | 1,046               | О            | 0          |
|          | Water  | 6451         | 100.00%            | 10,356       | 0            | 0          | 100.00%              | 10,356              | 0            | 0          |
|          | Gas  | 6452         | 100.00%            | 0            | 0            | 0          | 100.00%              | 0                   | 0            | 0          |
| 20       | Sewer  | 6453         | 100.00%            | 12,793       | 0            | 0          | 100.00%              | 12,793              | 0            | 0          |
| 21       | Total Utilities Expenses   | 6400T        |                    | 24,195       | 0            | 0          |                      | 24,195              | О            | 0          |
|          | Operating and Maintenance Expenses:                              |              |                    |              |              |            |                      |                     |              |            |
| 22       | Payroll  | 6510         | 100.00%            | 11,183       | 0            | 0          | 100.00%              | 11,183              | 0            | 0          |
| 23       | Supplies   | 6515         | 100.00%            | 6,779        | 0            | 0          | 100.00%              | 6,779               | 0            | 0          |
| 24       | Contracts  | 6520         | 100.00%            | 32,729       | 0            | 0          | 100.00%              | 36,229              | 0            | 0          |
|          | Operating and Maintenance Rent Free Unit                         | 6521         | 100.00%            | 0            | 0            | 0          | 100.00%              | 0                   | 0            | 0          |
|          | Garbage and Trash Removal  | 6525         | 100.00%            | 28,391       | 0            | 0          | 100.00%              | 28,391              | 0            | 0          |
|          | Security Payroll/Contracts                                       | 6530         | 100.00%            | 773          | 0            | 0          | 100.00%              | 773                 | 0            | 0          |
|          | Security Rent Free Unit  | 6531         | 100.00%            | 0            | 0            | 0          | 100.00%              | 0                   | 0            | 0          |
|          | Heating/Cooling Repairs and Maintenance                          | 6546         | 100.00%            | 0            | 0            | 0          | 100.00%              | 0                   | 0            | 0          |
|          | Snow Removal   | 6548         | 100.00%            | 0            | 0            | 0          | 100.00%              | 0                   | 0            | 0          |
|          | Vehicle and Maintenance Equip. Operation and Repairs             | 6570         | 100.00%            | 0            | 0            | 0          | 100.00%              | 0                   | 0            | 0          |
|          | Lease Expense  | 6580         | 100.00%            | 0            | 0            | 0          | 100.00%              | 0                   | 0            | 0          |
| II       | Misc. Operating & Maintenance Expenses                           | 6590         | 100.00%            | 3,800        | 0            | 0          | 100.00%              | 300                 | 0            | 0          |
| 34       | Total Operating and Maintenance Expenses  Taxes and Insurance:   | 6500T        |                    | 83,655       | 0            | 0          |                      | 83,655              | 0            | 0          |
| 25       | Real Estate Taxes  | 6710         | 100.00%            | 0            | 0            | 0          | 100.00%              | 0                   | 0            | 0          |
| Ш        | Payroll Taxes (Project's Share)                                  | 6711         | 100.00%            | 0            | 0            | 0          | 100.00%              | 0                   | ٥            | 0          |
| Ш        | Property & Liability Insurance (Hazard)                          | 6720         | 100.00%            | 11,434       | 0            | 0          | 100.00%              | 11,434              | ٥            | 0          |
| Ш        | Fidelity Bond Insurance  | 6721         | 100.00%            | 0            | 0            | 0          | 100.00%              | 11, <del>1</del> 34 | 0            | 0          |
| Ш        | Worker's Compensation  | 6722         | 100.00%            | 1,940        | 0            | 0          |                      | 1,940               | 0            | 0          |
| Ш        | Health Insurance and Other Employee Benefits                     | 6723         | 100.00%            | 10,699       | 0            | 0          | 100.00%              | 10,699              | 0            | 0          |
| Ш        | Miscellaneous Taxes, Licenses, Permits and Insurance             | 6790         | 100.00%            | 1,200        | 0            | 0          | 100.00%              | 1,200               | 0            | 0          |
| 42       | Total Taxes and Insurance  | 6700T        |                    | 25,273       | 0            | 0          |                      | 25,273              | 0            | 0          |
|          | Supportive Services Costs:                                       | 6990         |                    | -            |              |            |                      | -                   |              |            |
| 43       | Staff Supervisors Salaries                                       |              | 100.00%            | 0            | 0            | 0          | 100.00%              | 0                   | 0            | 0          |
| 44       | On-site Service Coordinator Salaries and Benefits                |              | 100.00%            | 0            | 0            | 0          | 100.00%              | 0                   | 0            | 0          |
| 45       | On-site Other Supportive Services Staff Salaries                 |              | 100.00%            | 0            | 0            | 0          | 100.00%              | 0                   | 0            | 0          |
| 46       | Supportive Services Administrative Overhead                      |              | 100.00%            | 0            | 0            | 0          | 100.00%              | 0                   | 0            | 0          |
| 47       | Other Supportive Services Costs                                  | 6990         | 100.00%            | 0            | 0            | 0          | 100.00%              | 0                   | 0            | 0          |
| 48       | Total Supportive Services Costs                                  | 6900T        |                    | 0            | 0            | 0          |                      | 0                   | 0            | 0          |
| 49       | Total Cost of Operations   | 6000T        |                    | 192,274      | 0            | 0          |                      | 192,274             | 0            | 0          |

|                 | 7. AMC Form 175 - HCD APPROVED | <b>CASH FLOW</b>    | ANALYS | IS - Approv | ved Operating Budget |                 | rev. 9/16/2022 |
|-----------------|--------------------------------|---------------------|--------|-------------|----------------------|-----------------|----------------|
|                 | Reporting Period               | <b>i</b> : 7/1/2023 | to     | 6/30/2024   | _                    | Date Prepared:  | 3/10/23        |
|                 |                                |                     |        |             |                      | Date Revised:   |                |
| Project Name:   | Merrill Road Apartments        |                     | 1. HCI | Contract #: | 91-RHCP-087          | Assisted Units: | 15             |
| Project County: | Santa Cruz                     |                     | 2. HCI | Contract #: |                      | Total Units:    | 15             |
| Approved By:    | Colin Chapman                  |                     | 3. HCI | Contract #: |                      | Proration %:    | 100.00%        |

|  | HCD use only   |  | Assiste               | ed Units   | Non-Assi                                       | sted Units                                     | Comn  | nercial   | Total                                      | Project  |
|--|--|--|-----------------------|--|--|--|---|---|--|--|
| #  |  |  | (A)                   | (B)  | (C)  | (D)  | (E)   | (F)   | (G)  | (H)  |
| Line #   |  |  |                       | HCD Apprvd   |  | HCD Apprvd                                     | _   | HCD Apprvd  |  | HCD Apprvd   |
| -  | Assault Name   | Acct.  | Proposed              | Budget<br>✓  | Proposed                                       | Budget<br>√                                    | Proposed  | Budget  | Proposed                                   | Budget<br>✓  |
|  | Account Name Rent Revenue:   | Code   | Budget                | Ų  | Budget   | V  | Budget  | Ÿ   | Budget                                     | Ď  |
|  | Rent Revenue - Gross Potential   | 5120   | 129,124               | 129,124  | 0  | 0  |   |   | 129,124                                    | 129,124  |
| 2  | Tenant Assistance Payments   | 5121   | 505,428               | 505,428  | 0  | 0  |   |   | 505,428                                    | 505,428  |
|  | Rent Revenue - Stores and Commercial   | 5140   | 000,420               | 000,420  | o o  | J  | 0   | 0   | 000,420                                    | 000,420  |
| _  | Garage and Parking Spaces  | 5170   | 0                     | 0  | 0  | 0  | 0   | 0   | 0  | 0  |
|  | Flexible Subsidy Revenue   | 5180   | 0                     | 0  | 0  | 0  | 0   | 0   | 0  | 0  |
|  | Miscellaneous Rent Revenue   | 5190   | 0                     | 0  | 0  | 0  | 0   | 0   | 0  | 0  |
| 7  | Total Rent Revenue   | 5100T  | 634,552               | 634,552  | 0  | 0  | 0   | 0   | 634,552                                    | 634,552  |
|  | Vacancies:   |  |                       |  |  |  |   |   |  |  |
|  | Vacancy %  |  | 3.00%                 |  | 0.00%  | 0%   | 0.00%   | 0%  | N Y  | 3.00%  |
|  | Apartments   | 5220   | 19,037                | 19,037   | 0  | 0  |   |   | 19,037                                     | 19,037   |
|  | Stores and Commercial  | 5240   |                       | -  |  |  | 0   | 0   | 0  | 0  |
|  | Rental Concessions   | 5250   | 0                     | 0  | 0  | 0  | 0   | 0   | 0  | 0  |
|  | Garage and Parking Spaces  | 5270   | 0                     | 0  | 0  | 0  | 0   | 0   | 0  | 0  |
|  | Miscellaneous Vacancies  | 5290   | 0                     | 0  | 0  | 0  | 0   | 0   | 10.007                                     | 10.007   |
| 14<br>15   | Total Vacancies  Net Rental Revenues (Rent Revenue Less Vacancies)   | 5200T<br>5152N   | 19,037<br>615,515     | 19,037<br>615,515                                    | 0  | 0  | 0   | 0   | 19,037<br>615,515                          | 19,037<br>615,515                                    |
| 16   | ,  | 5152N<br>5390  | 015,515               | 015,515  | 0  | 0  | 0   | 0   | 015,515                                    | 010,515  |
| 10   | Total Financial Revenue:   | 3330   |                       |  |  |  |   |   | 0  | U  |
| 17   | Financial Revenue (don't incl. Reserve Acct. Interest)   | 5410   | 0                     | 0  | 0  | 0  | 0   | 0   | 0  | 0  |
|  | Revenue from Investments- Miscellaneous  | 5490   | 0                     | 0  | 0  | 0  | 0   | 0   | 0  | 0  |
| 19   | Total Financial Revenue  | 5400T  | ő                     | Ö  | 0  | ان آ   | Ö   | 0   | ő  | 0  |
|  | Other Revenue:   | 0.001  |                       |  |  |  |   |   | J  |  |
| 20   | Laundry and Vending Revenue  | 5910   | 0                     | 0  | 0  | 0  | 0   | 0   | 0  | 0  |
|  | Tenant Charges   | 5920   | 500                   | 500  | 0  | 0  | 0   | 0   | 500  | 500  |
|  | Misc. Revenue (don't include Reserve Withdrawals)  | 5990   | 0                     | 0  | 0  | 0  | 0   | 0   | 0  | 0  |
| 23   | Total Other Revenue  | 5900T  | 500                   | 500  | 0  | 0  | 0   | 0   | 500  | 500  |
| 24   | Total Revenue  | 5000T  | 616,015               | 616,015  | 0  | 0  | 0   | 0   | 616,015                                    | 616,015  |
| 25   | · · · · · · · · · · · · · · · · · · ·  | 6000T  | 192,274               | 192,274  | 0  | 0  | 0   | 0   | 192,274                                    | 192,274  |
| 26   | Profit (Loss) before Depreciation  | 5060T  | 423,741               | 423,741  | 0  | 0  | 0   | 0   | 423,741                                    | 423,741  |
|  | Financial Expenses including mandatory debt service:   |  |                       |  |  |  |   |   |  |  |
|  | 1st Mortgage (P&I) N/A   | 6820   | 0                     | 0  | 0  | 0  | 0   | 0   | 0  | 0  |
|  | 2nd Mortgage (P&I)   | 6825   | 0                     | 0  | 0  | 0  | 0   | 0   | 0  | 0  |
|  | 3rd Mortgage (P&I)   | 6825   | 0                     | 0  | 0  | 0  | 0   | 0   |  | Λ  |
|  | HCD Required Payments  | 6825   | (1)                   |  | •  |  | 0   | 0   | 0  | 0  |
|  |  | 0000   | 0                     | 0  | 0  | 0  | 0   | 0   | 0  | 0  |
| 22   | Lease Payment Miscellaneous Financial Expenses   | 6890   | 0                     | 0  | 0  | 0  | 0   | 0   | 0<br>0<br>0                                | 0  |
|  | Miscellaneous Financial Expenses   | 6890   | 0                     | 0  | 0 0  | 0 0  | 0 0   | 0<br>0<br>0   | 0<br>0<br>0                                | 0 0  |
| 33   | Miscellaneous Financial Expenses  Total Financial Expenses   |  | 0<br>0<br><b>0</b>    | 0  | 0<br>0<br>0<br><b>0</b>                        | 0<br>0<br>0<br><b>0</b>                        | 0<br>0<br>0<br>0                                    | 0<br>0<br>0<br><b>0</b>                             | 0<br>0<br>0<br>0<br><b>0</b>               | 0<br>0<br>0<br>0                                     |
| 33   | Miscellaneous Financial Expenses  Total Financial Expenses  Reserves Deposits:   | 6890<br><b>6800T</b>                                   | 0                     | 0<br>0<br><b>0</b>                                   |  | 0  | 0   | 0   | 0  | 0<br>0<br>0<br>0<br><b>0</b>                         |
| 33<br>34   | Miscellaneous Financial Expenses  Total Financial Expenses  Reserves Deposits:  Replacement Reserve - Deposit  | 6890<br><b>6800T</b>                                   | · ·                   | 0  | 0<br>0<br>0<br><b>0</b>                        | Ŭ  | •   | _   | Ū  | 0<br>0<br>0<br><b>0</b>                              |
| 33<br>34<br>35   | Miscellaneous Financial Expenses  Total Financial Expenses  Reserves Deposits:  Replacement Reserve - Deposit  Operating Reserve - Deposit   | 6890<br><b>6800T</b><br>1320<br>1330                   | 0                     | 0<br>0<br><b>0</b>                                   |  | 0  | 0   | 0   | 0  | 0<br>0<br>0<br><b>0</b><br>0                         |
| 33<br>34<br>35<br>36   | Miscellaneous Financial Expenses  Total Financial Expenses  Reserves Deposits:  Replacement Reserve - Deposit  Operating Reserve - Deposit  Transition Reserve - Deposit   | 6890<br>6800T<br>1320<br>1330<br>1330                  | 0                     | 0<br>0<br><b>0</b>                                   |  | 0  | 0   | 0   | 0  | 0<br>0<br>0<br>0<br>0                                |
| 33<br>34<br>35<br>36<br>37   | Miscellaneous Financial Expenses  Total Financial Expenses  Reserves Deposits:  Replacement Reserve - Deposit  Operating Reserve - Deposit   | 6890<br><b>6800T</b><br>1320<br>1330                   | 0                     | 0<br>0<br><b>0</b>                                   |  | 0  | 0   | 0   | 0  | 0<br>0<br>0<br><b>0</b><br>0<br>0                    |
| 33<br>34<br>35<br>36<br>37   | Miscellaneous Financial Expenses  Total Financial Expenses  Reserves Deposits: Replacement Reserve - Deposit Operating Reserve - Deposit Transition Reserve - Deposit Other Reserves   | 6890<br>6800T<br>1320<br>1330<br>1330<br>1330          | 0                     | 0<br>0<br><b>0</b>                                   |  | 0  | 0   | 0<br>0<br>0<br>0                                    | 0  | 0<br>0<br>0<br>0<br>0                                |
| 33<br>34<br>35<br>36<br>37<br>38<br>39   | Miscellaneous Financial Expenses  Total Financial Expenses  Reserves Deposits: Replacement Reserve - Deposit Operating Reserve - Deposit Transition Reserve - Deposit Other Reserves Other Reserves  | 6890<br>6800T<br>1320<br>1330<br>1330<br>1330<br>1330  | 0<br>0<br>0<br>0<br>0 | 0<br>0<br>0<br>0<br>0<br>0<br>0                      |  | 0<br>0<br>0<br>0<br>0                          | 0<br>0<br>0<br>0<br>0                               | 0<br>0<br>0<br>0                                    | 0<br>0<br>0<br>0<br>0                      | 0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>423,741 |
| 33<br>34<br>35<br>36<br>37<br>38<br>39<br>40   | Miscellaneous Financial Expenses  Total Financial Expenses  Reserves Deposits: Replacement Reserve - Deposit Operating Reserve - Deposit Transition Reserve - Deposit Other Reserves Other Reserves Total Reserves Deposits  | 6890<br>6800T<br>1320<br>1330<br>1330<br>1330<br>1330  | 0<br>0<br>0<br>0<br>0 | 0<br>0<br>0<br>0<br>0<br>0<br>0                      | 0<br>0<br>0<br>0<br>0                          | 0<br>0<br>0<br>0<br>0                          | 0<br>0<br>0<br>0<br>0                               | 0<br>0<br>0<br>0<br>0<br>0                          | 0<br>0<br>0<br>0<br>0<br>0                 | 0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>423,741 |
| 33<br>34<br>35<br>36<br>37<br>38<br>39<br>40   | Miscellaneous Financial Expenses  Total Financial Expenses  Reserves Deposits: Replacement Reserve - Deposit Operating Reserve - Deposit Transition Reserve - Deposit Other Reserves Other Reserves Total Reserves Deposits Project Cash Flow  | 6890<br>6800T<br>1320<br>1330<br>1330<br>1330<br>1330  | 0<br>0<br>0<br>0<br>0 | 0<br>0<br>0<br>0<br>0<br>0<br>0                      | 0<br>0<br>0<br>0<br>0                          | 0<br>0<br>0<br>0<br>0                          | 0<br>0<br>0<br>0<br>0                               | 0<br>0<br>0<br>0<br>0<br>0                          | 0<br>0<br>0<br>0<br>0<br>0                 | 0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>423,741 |
| 33<br>34<br>35<br>36<br>37<br>38<br>39<br>40<br>41<br>42   | Miscellaneous Financial Expenses  Total Financial Expenses  Reserves Deposits: Replacement Reserve - Deposit Operating Reserve - Deposit Transition Reserve - Deposit Other Reserves Other Reserves Total Reserves Deposits Project Cash Flow  Additions to Cash Flow: Borrower Contribution Other (specify)   | 6890<br>6800T<br>1320<br>1330<br>1330<br>1330<br>1330  | 0<br>0<br>0<br>0<br>0 | 0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>423,741 | 0<br>0<br>0<br>0<br>0<br>0                     | 0<br>0<br>0<br>0<br>0<br>0<br>0                | 0<br>0<br>0<br>0<br>0<br>0                          | 0<br>0<br>0<br>0<br>0<br>0<br>0                     | 0<br>0<br>0<br>0<br>0<br>0<br>0<br>423,741 | 0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>423,741 |
| 33<br>34<br>35<br>36<br>37<br>38<br>39<br>40<br>41<br>42<br>43   | Miscellaneous Financial Expenses  Total Financial Expenses  Reserves Deposits: Replacement Reserve - Deposit Operating Reserve - Deposit Transition Reserve - Deposit Other Reserves Other Reserves Total Reserves Deposits Project Cash Flow  Additions to Cash Flow: Borrower Contribution Other (specify) Other (specify)   | 6890<br>6800T<br>1320<br>1330<br>1330<br>1330<br>1330  | 0<br>0<br>0<br>0<br>0 | 0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>423,741 | 0<br>0<br>0<br>0<br>0<br>0                     | 0<br>0<br>0<br>0<br>0<br>0<br>0                | 0<br>0<br>0<br>0<br>0<br>0<br>0                     | 0<br>0<br>0<br>0<br>0<br>0<br>0                     | 0<br>0<br>0<br>0<br>0<br>0<br>0<br>423,741 | 0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>423,741      |
| 33<br>34<br>35<br>36<br>37<br>38<br>39<br>40<br>41<br>42<br>43<br>44   | Miscellaneous Financial Expenses  Total Financial Expenses  Reserves Deposits: Replacement Reserve - Deposit Operating Reserve - Deposit Transition Reserve - Deposit Other Reserves Other Reserves Total Reserves Deposits Project Cash Flow  Additions to Cash Flow: Borrower Contribution Other (specify) Other (specify) Other (specify)   | 6890<br>6800T<br>1320<br>1330<br>1330<br>1330<br>1330  | 0<br>0<br>0<br>0<br>0 | 0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>423,741 | 0<br>0<br>0<br>0<br>0<br>0                     | 0<br>0<br>0<br>0<br>0<br>0<br>0                | 0<br>0<br>0<br>0<br>0<br>0<br>0                     | 0<br>0<br>0<br>0<br>0<br>0<br>0                     | 0<br>0<br>0<br>0<br>0<br>0<br>0<br>423,741 | 0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>423,741 |
| 33<br>34<br>35<br>36<br>37<br>38<br>39<br>40<br>41<br>42<br>43<br>44<br>45                                     | Miscellaneous Financial Expenses  Total Financial Expenses  Reserves Deposits: Replacement Reserve - Deposit Operating Reserve - Deposit Transition Reserve - Deposit Other Reserves Other Reserves Total Reserves Deposits Project Cash Flow Additions to Cash Flow: Borrower Contribution Other (specify) Other (specify) Other (specify) Total Additional Revenue   | 6890<br>6800T<br>1320<br>1330<br>1330<br>1330<br>1330  | 0<br>0<br>0<br>0<br>0 | 0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>423,741      | 0<br>0<br>0<br>0<br>0<br>0                     | 0<br>0<br>0<br>0<br>0<br>0<br>0                | 0<br>0<br>0<br>0<br>0<br>0<br>0                     | 0<br>0<br>0<br>0<br>0<br>0<br>0                     | 0<br>0<br>0<br>0<br>0<br>0<br>0<br>423,741 | 0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>423,741 |
| 33<br>34<br>35<br>36<br>37<br>38<br>39<br>40<br>41<br>42<br>43<br>44<br>45                                     | Miscellaneous Financial Expenses  Total Financial Expenses  Reserves Deposits: Replacement Reserve - Deposit Operating Reserve - Deposit Transition Reserve - Deposit Other Reserves Other Reserves Total Reserves Deposits Project Cash Flow  Additions to Cash Flow: Borrower Contribution Other (specify) Other (specify) Other (specify) Total Additional Revenue Use of Cash Flow (final approval with Annual Report):  | 6890<br>6800T<br>1320<br>1330<br>1330<br>1330<br>1330  | 0<br>0<br>0<br>0<br>0 | 0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>423,741      | 0<br>0<br>0<br>0<br>0<br>0                     | 0<br>0<br>0<br>0<br>0<br>0<br>0<br>0           | 0<br>0<br>0<br>0<br>0<br>0<br>0                     | 0<br>0<br>0<br>0<br>0<br>0<br>0                     | 0<br>0<br>0<br>0<br>0<br>0<br>0<br>423,741 | 0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>423,741      |
| 33<br>34<br>35<br>36<br>37<br>38<br>39<br>40<br>41<br>42<br>43<br>44<br>45<br>46                               | Miscellaneous Financial Expenses  Total Financial Expenses  Reserves Deposits: Replacement Reserve - Deposit Operating Reserve - Deposit Transition Reserve - Deposit Other Reserves Other Reserves Total Reserves Deposits Project Cash Flow  Additions to Cash Flow: Borrower Contribution Other (specify) Other (specify) Other (specify) Total Additional Revenue Use of Cash Flow (final approval with Annual Report): Deferred Developer Fee Payments  | 6890<br>6800T<br>1320<br>1330<br>1330<br>1330<br>1300T | 0<br>0<br>0<br>0<br>0 | 0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>423,741      | 0<br>0<br>0<br>0<br>0<br>0                     | 0<br>0<br>0<br>0<br>0<br>0<br>0                | 0<br>0<br>0<br>0<br>0<br>0<br>0                     | 0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0      | 0<br>0<br>0<br>0<br>0<br>0<br>0<br>423,741 | 0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>423,741      |
| 33<br>34<br>35<br>36<br>37<br>38<br>39<br>40<br>41<br>42<br>43<br>44<br>45<br>46<br>47                         | Miscellaneous Financial Expenses  Total Financial Expenses  Reserves Deposits: Replacement Reserve - Deposit Operating Reserve - Deposit Transition Reserve - Deposit Other Reserves Other Reserves Total Reserves Deposits Project Cash Flow  Additions to Cash Flow: Borrower Contribution Other (specify) Other (specify) Other (specify) Total Additional Revenue Use of Cash Flow (final approval with Annual Report): Deferred Developer Fee Payments Asset Mgmt Fee (CHRP-R/SUHRP & HOME pre-UMR)   | 6890<br>6800T<br>1320<br>1330<br>1330<br>1330<br>1300T | 0<br>0<br>0<br>0<br>0 | 0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>423,741      | 0<br>0<br>0<br>0<br>0<br>0                     | 0<br>0<br>0<br>0<br>0<br>0<br>0<br>0           | 0<br>0<br>0<br>0<br>0<br>0<br>0                     | 0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0      | 0<br>0<br>0<br>0<br>0<br>0<br>0<br>423,741 | 0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>423,741 |
| 33<br>34<br>35<br>36<br>37<br>38<br>39<br>40<br>41<br>42<br>43<br>44<br>45<br>46<br>47<br>48                   | Miscellaneous Financial Expenses  Total Financial Expenses  Reserves Deposits: Replacement Reserve - Deposit Operating Reserve - Deposit Transition Reserve - Deposit Other Reserves Other Reserves Total Reserves Deposits Project Cash Flow  Additions to Cash Flow: Borrower Contribution Other (specify) Other (specify) Other (specify) Total Additional Revenue Use of Cash Flow (final approval with Annual Report): Deferred Developer Fee Payments Asset Mgmt Fee (CHRP-R/SUHRP & HOME pre-UMR) Asset Mgmt Fee/Prtrshp Costs (MHP/HOME under UMR)   | 6890<br>6800T<br>1320<br>1330<br>1330<br>1330<br>1300T | 0<br>0<br>0<br>0<br>0 | 0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>423,741      | 0<br>0<br>0<br>0<br>0<br>0                     | 0<br>0<br>0<br>0<br>0<br>0<br>0                | 0<br>0<br>0<br>0<br>0<br>0<br>0                     | 0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0      | 0<br>0<br>0<br>0<br>0<br>0<br>0<br>423,741 | 0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>423,741 |
| 33<br>34<br>35<br>36<br>37<br>38<br>39<br>40<br>41<br>42<br>43<br>44<br>45<br>46<br>47<br>48<br>49             | Miscellaneous Financial Expenses  Total Financial Expenses  Reserves Deposits: Replacement Reserve - Deposit Operating Reserve - Deposit Transition Reserve - Deposit Other Reserves Other Reserves Total Reserves Deposits Project Cash Flow  Additions to Cash Flow: Borrower Contribution Other (specify) Other (specify) Other (specify) Total Additional Revenue Use of Cash Flow (final approval with Annual Report): Deferred Developer Fee Payments Asset Mgmt Fee (CHRP-R/SUHRP & HOME pre-UMR) Asset Mgmt Fee/Prtrshp Costs (MHP/HOME under UMR) Borrower Distributions  | 6890<br>6800T<br>1320<br>1330<br>1330<br>1330<br>1300T | 0<br>0<br>0<br>0<br>0 | 0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>423,741      | 0<br>0<br>0<br>0<br>0<br>0                     | 0<br>0<br>0<br>0<br>0<br>0<br>0                | 0<br>0<br>0<br>0<br>0<br>0<br>0                     | 0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0      | 0<br>0<br>0<br>0<br>0<br>0<br>0<br>423,741 | 0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>423,741 |
| 33<br>34<br>35<br>36<br>37<br>38<br>39<br>40<br>41<br>42<br>43<br>44<br>45<br>46<br>47<br>48<br>49<br>50       | Miscellaneous Financial Expenses  Total Financial Expenses  Reserves Deposits:  Replacement Reserve - Deposit  Operating Reserve - Deposit  Transition Reserve - Deposit  Other Reserves  Other Reserves  Total Reserves Deposits  Project Cash Flow  Additions to Cash Flow:  Borrower Contribution  Other (specify)  Other (specify)  Other (specify)  Total Additional Revenue  Use of Cash Flow (final approval with Annual Report):  Deferred Developer Fee Payments  Asset Mgmt Fee (CHRP-R/SUHRP & HOME pre-UMR)  Asset Mgmt Fee/Prtrshp Costs (MHP/HOME under UMR)  Borrower Distributions  Residual Receipt Loan Payments         | 6890<br>6800T<br>1320<br>1330<br>1330<br>1330<br>1300T | 0<br>0<br>0<br>0<br>0 | 0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>423,741      | 0<br>0<br>0<br>0<br>0<br>0                     | 0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0 | 0<br>0<br>0<br>0<br>0<br>0<br>0                     | 0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0 | 0<br>0<br>0<br>0<br>0<br>0<br>0<br>423,741 | 0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>423,741      |
| 33<br>34<br>35<br>36<br>37<br>38<br>39<br>40<br>41<br>42<br>43<br>44<br>45<br>46<br>47<br>48<br>49<br>50<br>51 | Miscellaneous Financial Expenses  Total Financial Expenses  Reserves Deposits:  Replacement Reserve - Deposit Operating Reserve - Deposit Transition Reserve - Deposit Other Reserves Other Reserves  Total Reserves Deposits  Project Cash Flow  Additions to Cash Flow: Borrower Contribution Other (specify) Other (specify) Other (specify)  Total Additional Revenue Use of Cash Flow (final approval with Annual Report): Deferred Developer Fee Payments Asset Mgmt Fee (CHRP-R/SUHRP & HOME pre-UMR) Asset Mgmt Fee/Prtrshp Costs (MHP/HOME under UMR) Borrower Distributions Residual Receipt Loan Payments HCD Interest Payments | 6890<br>6800T<br>1320<br>1330<br>1330<br>1330<br>1300T | 0<br>0<br>0<br>0<br>0 | 0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>423,741      | 0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0 | 0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0 | 0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0 | 0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0 | 0<br>0<br>0<br>0<br>0<br>0<br>0<br>423,741 | 0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>423,741 |
| 33<br>34<br>35<br>36<br>37<br>38<br>39<br>40<br>41<br>42<br>43<br>44<br>45<br>46<br>47<br>48<br>49<br>50<br>51 | Miscellaneous Financial Expenses  Total Financial Expenses  Reserves Deposits:  Replacement Reserve - Deposit  Operating Reserve - Deposit  Transition Reserve - Deposit  Other Reserves  Other Reserves  Total Reserves Deposits  Project Cash Flow  Additions to Cash Flow:  Borrower Contribution  Other (specify)  Other (specify)  Other (specify)  Total Additional Revenue  Use of Cash Flow (final approval with Annual Report):  Deferred Developer Fee Payments  Asset Mgmt Fee (CHRP-R/SUHRP & HOME pre-UMR)  Asset Mgmt Fee/Prtrshp Costs (MHP/HOME under UMR)  Borrower Distributions  Residual Receipt Loan Payments         | 6890<br>6800T<br>1320<br>1330<br>1330<br>1330<br>1300T | 0<br>0<br>0<br>0<br>0 | 0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>423,741      | 0<br>0<br>0<br>0<br>0<br>0                     | 0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0 | 0<br>0<br>0<br>0<br>0<br>0<br>0                     | 0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0 | 0<br>0<br>0<br>0<br>0<br>0<br>0<br>423,741 | 0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>423,741      |

<sup>&</sup>gt; This is the approved budget based on unverified revenue. Please reference the Department approved 2023-24 schedule of rental income (SRI) for the approved rent revenue and tenant assistance payments, HUD 5190 and 5121, respectively. Use of cash flow will be determined in accordance with the project's RHCP-B loan documents and the Department's review of the 2023-24 project audit.

<sup>&</sup>gt; Department approved operating and replacement reserve deposits, OR and RR respectively, are \$0 due the sufficiency of project's existing account balances. Though the Department is not requiring the project to make 2023-24 OR and RR deposits, the Department acknowledges the project's other lenders / stakeholders may require 2023-24 OR and RR deposits. Project's 2022 yearend OR account balance represents approximately 6 months of approved 2023-24 operating expenses, mandatory debt service, and replacement reserve deposits. Department guidance, for tax credit projects, calls for a minimum OR account balance of at least three (3) months of approved operating expenses, mandatory debt service and RR deposits. Project's RR account balance as of the 2022 yearend represents approximately \$13,356 / unit. Department guidance calls for minimum RR account balances of at least \$1,000 / unit.

#### AGENDA ITEM SUMMARY

MEETING DATE: September 20, 2023 ITEM NUMBER: 3C

**FROM:** Executive Director

**SUBJECT:** Election of Officers

**RECOMMENDATION:** The Board of Directors of Merrill Road Housing Corporation elect the same Chairperson and Vice-Chairperson that was elected at the September 20, 2023 Regular Housing Authority of the County of Santa Cruz Board of Commissioners meeting.

### **BACKGROUND SUMMARY:**

Each year, the Board of Directors elects or re-elects a Chairperson and Vice-Chairperson for the next twelve months. It has been the practice of Merrill Road Housing Corporation to elect the same officers elected for the Housing Authority of the County of Santa Cruz. There is no term limit for Board Officers.

**RECOMMENDATION:** The Board of Directors of Merrill Road Housing Corporation elect the same Chairperson and Vice-Chairperson that was elected at the September 20, 2023 Regular Housing Authority of the County of Santa Cruz Board of Commissioners meeting.